



Virtual delegation trip for UN procurement officers from the healthcare sector

Date: November 9th & 10th, 2021 and virtual trade fair visit

Date	Program
Time (EST)	
Day 1: Nov. 9	
Webinar „How to do Business with the UN” (for German companies in German)	
9:00-9:05 EST	Opening and Welcome Address Dietmar Rieg, President & CEO, German American Chamber of Commerce, Inc.
9:05-9:35 EST	Seminar "How to do Business with the UN": Introductory seminar for German companies Nicole Klug, Senior Manager, Business Development Consulting & UN Procurement, German American Chamber of Commerce, Inc.
9:35-9:55 EST	"Informationsangebote zu internationalen Ausschreibungen" (Information on international tenders) Constanze González, Associate Development Cooperation & Public Procurement, Germany Trade and Invest (GTAI)- Economic development agency of the Federal Republic of Germany
9:55-10:15 EST	Overview of the German healthcare sector GTAI (Exportinitiative Gesundheitswirtschaft)
10:15-10:30 EST	Best Practice Company TBD
Round table (for UN procurement officers and German decision makers)	
11:00-11:10 EST	Opening and Welcome Address TBD GACC Nadja Hedler (tbc), Development Policy, Agricultural Policy, United Nations, UNCTAD, Federal Ministry for Economic Affairs and Energy
11:10-11:25 EST	Round of introduction (German Experts & Companies, UN Buyers)



11:25-11:45 EST	Overview of the German healthcare sector <ul style="list-style-type: none"> ▪ Alexander Boxler, Managing Director, GHA - German Health Alliance ▪ Gidon Gerrits, Messen & Internationale Angelegenheiten, medways e.V.
11:45-12:05 EST	Panel discussion: What does the UN need? UN Agencies (UNPD, UNICEF, WHO, WFP)
12:05-12:25 EST	Q&A - What can German companies offer? German Associations & Companies
12:25-12:30 EST	Round up GACC
<u>Day 2: Nov. 10</u>	
9:00-10:30 EST	Virtual visit of a medical facility or company in Germany to showcase latest developments/products (healthcare sector)
10:30-14:00 EST	One-on-One meetings with UN procurement officers German companies from the healthcare industry have the opportunity to exchange ideas with UN buyers in one-on-one meetings (approx. 15 minutes / conversation) (one-on-one meetings are scheduled in advance).
<u>Day 3 & 4: Nov. 11 & 12</u>	
All day	More One-on-One meetings with UN procurement officers

Trade Fair Medica

Nov. 15-18

Virtual matchmaking at Medica Trade Fair

Networking / matchmaking for the UN delegation with exhibitors at Medica in cooperation with Messe Düsseldorf. Further information:

https://www.medica-tradefair.com/en/Visitors/Special_Features/Networking_for_visitors/Matchmaking