



'Partnering in Business with Germany' is implemented on behalf of the Federal Ministry for Economic Affairs and Climate Action by







# **Key facts**

Year of foundation: 1997
Number of employees: 50
Turnover in 2022: \$300000
Location: Baku. Azerbaijan

#### Contact

Name: Azer Shahbazov

Position: Ophthalmologist, Assistant

Director

E-Mail: azzerrius@mail.ru Telephone: +99450 322 70 34

Website: www.tamc.az

# Product or Service portfolio

As the first private medical center, we provide services in many areas of medicine.

Next year marks the 25th anniversary of our center's foundation.

A quarter of a century of work in the country's medical market, practically since the first years of independence, proves the correctness of our company's concept,

# **Cooperation goal**

- Our goals:
- 1. contracts with major German manufacturers of medical equipment,
- 2. updating all equipment in the clinic with German analogues
- 3. long-term cooperation with our German partners









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# Alliance Clinic

# **Alliace Clinic**

## **Key facts**

Year of foundation: 2016Number of employees: 25+Turnover in 2022: 250k+

Location:

#### **Contact**

Name: Bahruz Eyvazov Position: Manager

E-Mail: behruzeli@gmail.com Telephone: +994504663646

**Website:**https://allianceclinic.az/

# Product or Service portfolio

Ambulator polycliic medical service Home health care services

medical specialists care

Nursing care

Physical therapy

Laboratory and X-Ray imaging

#### **USPs**

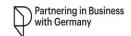
Because of academic and clinical experience, our doctors offer update ad world-class treatment

Patient safety and satisfaction are more important than financial gain for us

Doctors and medical staffs are professioal int heir work

# **Cooperation goal**

- Update and Increase our medical service
- To supply modern medical equipments from German companies directly
- Organizing symposium and master classes with spine surgeons
- Organization of endoscopic spine surgery in Azerbaijan
- To organize the distributorship in Azerbaijan of companies that organize the sale of minimally invasive spine instruments











# Prosthetic-Ortopedic Production and Rehabilitation Center

# **Key facts**

Year of foundation: 1992

Number of employees: 250

Turnover in 2022 in €: 9.500.000

 Location: S. Ə. Shirvani 3, Akhmadli, Khatai region, Baku

 My company provides prosthetics products and rehabilitation services to disabled people in the social sector

#### Contact

Name: Elshan

**Position: Procurement specialist** 

E-Mail: elshan.g.mustafayev@sosial.gov.az

Telephone: +994502685012

Website: dtsera\_poirm@sosial.gov.az

# Product or Service portfolio

Social and Medical sector

#### **Portfolio**

- wheelchairs, crutches, walkers, splints
- Prosthesis, orthosis
- Special shoes for defective feet
- Orthopedical shoes
- Rehabilitation services

#### **USPs**

- We help people maintain or regain their freedom of movement.
- To provide more modern rehabilitation services and produce more advanced products..
- We are an only enterprise at this sector in Azerbaijan and our state is our only client. Ministry of Social Affairs pay for all our products and services.

# **Cooperation goal**

- I want to observe enterprises of Ottobock company, which do the same work in Germany. <u>supportUS@ottobock.com</u>
- 2. At the same time I want to see and learn about other modern enterprises, which working the same sphere
- We can import some parts of our products (prosthesis, orthosis) and some advanced Germany products (wheelchairs, walkers, crutches etc).

#### **Pictures**







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# Beauty Distribution Ms. Farangiz Keldiyarova

# **Key facts**

Year of foundation: 2024Number of employees: 20Turnover in 2022: 0

Location: Uzbekistan, Tahskent

#### **Contact**

Name: Keldiyarova Farangiz

**Position: Founder** 

E-Mail: fari.miwka@icloud.com Telephone: 998 99 810 16 00 Website: www.colastin.uz

# **Product or Service portfolio**

We distribute collagen and elastin and professional cosmeceuticals mesoxy laboratories

We also treat people in our clinic by collagen injections and nutrients

- Our goal is primarily to help people become healthier and more conscious of their lifestyle.
- So that people receive effective service and assistance in improving their appearance

USP

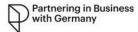
# **Cooperation goal**

- The goal is to cooperate with German company in cosmeceuticals and health care industries.
- Find companies to cooperate in preventive healthcare for using their skill in Cetnral Asia.
- 3. Find suppliers for cosmetical, preventive healthcare services and products (kollagen, etc).









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# **Company Name**

## **Key facts**

Year of foundation: 2017
Number of employees: 20
Turnover in 2022: 3000000
Location: Baku, Azerbaijan

#### **Contact**

Name: Hakim

**Position: Leading Specialist in physical** 

rehabilitation

E-Mail: xaka88@gmail.com Telephone: +994555447678

Website: Ana səhifə - ADBTİA (sport.edu.az)

# Product or Service portfolio

We conduct testing of elite athletes, assessing both their physical and psychological conditions. Based on the results of these tests, we identify the athletes' weaknesses and provide reports to their coaches. This enables coaches to focus on these areas and help athletes improve and excel further.

# **Cooperation goal**

My goal is to identify companies in Germany that specialize in the production of equipment for testing, treating, and rehabilitating professional athletes.









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# Baku Rehabilitation Centre

# **Key facts**

Year of foundation: 2018Number of employees: 25Turnover in 2022: 200 k+

Location: Baku

#### **Contact**

Name: Kamil Eyvazov Position: manager

E-Mail: kamileyvazov@gmail.com Telephone: +994504663646

Website:https://berpamerkezi.az/

# Product or Service portfolio

- Ambulator polyclinic medical service
- Daily physiotherapy and rehabilitation
- Home health care services
  - Doctor care, nursing care, physical therapy
  - Laboratory and X-ray imaging

#### **USPs**

- Because of academic and clinical experience, our doctors offer updated and world-class treatment
- Patient safety and satisfaction are more important than financial gain for us
- Patients are not only our clients but also our partners
- Doctors and medical staff are happy being with us

# **Cooperation goal**

- Update and Increase our medical service
- To supply modern medical equipments from German companies directly
- Bring German quality to Azerbaijan in the rehabilitation field
- Online consulting and training with German Experts
- Inviting suppliers of Endoscopic and Minimally invasive spine surgery instruments to Azerbaijan and creating a modern minimally invasive spine surgery strategy

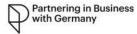
#### **Pictures**











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# **TABIB**

### **Key facts**

Year of foundation: 2018Number of employees: 100k

Turnover in 2022:Location: Azerbaijan

#### **Contact**

Name: Kamran Gasimov

Position: Head of Data Analytics E-Mail: kgasimov@tabib.gov.az Telephone: +994 50 804 04 77

Website: tabib.gov.az

# Product or Service portfolio

Management group responsible for overseeing and improving healthcare services across a vast network of over 3000 facilities

### **Primary Care**

Routine check-ups Immunizations Preventive care Treatment of minor illnesses (e.g., colds, flu, minor infections) Health education and counseling

#### **Secondary Care**

Care by specialists such as cardiologists, dermatologists, or oncologists Diagnostic services such as MRIs, CT scans, and biopsies Short-term hospitalization for more serious conditions

#### **Emergency Care, Rehabilitative Care**



# **Cooperation goal**

Software products (EMR)

Data products ( Data science&data analytics)

Medical devices (Al based)





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RAIC

# Republican Artificial Insemination Center

# **Key facts**

Year of foundation: 2017 •Number of employees: 35

•Turnover in 2022 in €:

 Location: Goygol districkt, Firuzabad setlement

 In the agricultural sector Export experience, import experience, important customers, certification.

Contact

·Name: Seymur

Position: lab asistent

•E-Mail:

seymurabbasov484@gmail.com

•Telephone: +994508574900

•Website:

# Product or Service portfolio

Agricultural sector Artificial insemenation

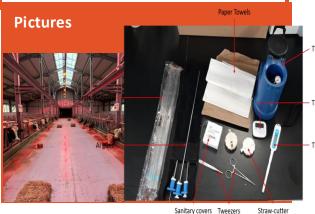
Portfolio bull sperms Artificial insemination glove Artificial insemination supplies

USPs Seed production of Karabakh horses Our concern for people's health

Great economic progres

# **Cooperation goal**

The "Republic Artificial Insemination Center" has set a number of ambitious goals for the development of economic cooperation with Germany, focusing on mutual growth, innovation and knowledge exchange. As a company, we have worked on a joint project with Germany.

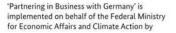




Partnering in Business with Germany













# National Institute of Sport Medicine and Rehabilitation

# **Key facts**

Year of foundation: 2014Number of employees: 200

Turnover in 2022: 3000 000+ euroLocation: Baku, Olympic street 4A

 Only sport medicine and rehabilitation Institute in country. We have been cooperating with German companies for 10 years. We use equipment of companies like Cortex, Isomed 2000

#### **Contact**

Name: Ulker Ismailova

Position: Doctor of physical medicine and rehabilitation; sport medicine doctor E-Mail: ulkar.ismayilova@mitri.az Telephone: +994 (50) 4410019

Website: mitri.az

# **Product or Service portfolio**

- Full rehabilitation services:
  - orthopedic, neurological
  - rehabilitatiion services at home
- Comprehensive sport medicine services
- Assessment of sport performance
- Laboratory
- Radiology
- Preparation and sale of individual insoles

#### **USPs**

- The only comprehensive sport medicine Institute
- Provided with uniqe equipments and highly qualifed specialists
- Execution of Cardiopulmonary Exercise Tests and prescribing of individual exercise programs

# **Cooperation goal**

#### Goal:

- Practicing sport medicine and rehabilitation in German clinics
- Exchange training programs for doctors between Azerbaijan and Germany
- To observe Cardiopulmonary Exercise Testing in sport medicine clinics
- Meeting with Cortex company







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# **Cerebral Palsy Academy**



# **Key facts**

Year of foundation: 2018
Number of employees: 23
Turnover in 2023: 220k usd
Location: Baku, Azerbaijan

Cerebral Palsy Academy is a multidisciplinary center that offers specialized therapies and consultations for children with neurological disorders, including cerebral palsy, with a focus on innovative rehabilitation techniques and international expertise.

#### **Contact**

Name: İlaha Hajiyeva Position: Founder

E-Mail: cppa.az@mail.ru Telephone: +994702116351

Website: www.cppa.az

# Product or Service portfolio

#### **Portfolio**

- Physiotherapy
- Occupational therapy
- Speech therapy
- Psychology services
- Child neurology
- International consultations

#### **USPs**

- Comprehensive multidisciplinary approach
- Child-centered care
- Cutting-edge therapies
- Our academy provides a supportive environment focusing on both rehabilitation and emotional development, with access to international specialists to ensure the latest global practices.
- Collaboration with us offers both local expertise and international insights, providing comprehensive care and support for families.

# **Cooperation goal**

- I am seeking collaboration opportunities both to purchase advanced medical devices for my clinic and to explore distribution partnerships for these devices within the local market.
   Specifically, I am interested in acquiring cutting-edge rehabilitation equipment and technologies for children with neurological disorders.
- I want to establish connections with companies that provide support devices for children with disabilities, as well as devices for their physiotherapy and occupational therapy, and the latest equipment for activities in a fun way.











# **Leyla Medical Center**

**Rererans Medical Group** 

# **Key facts**

Year of foundation: 1999Number of employees: 693

Turnover in 2022 in €: 12.680.425 €

Location: Y.Safarov, 19, Baku, Azerbaijan

 Leyla Medical Center is a leading private healthcare facility in Azerbaijan, specializing in Obstetrics and Gynecology.

#### **Contact**

Name: K.Yusif-zada

**Position: General Surgeon** 

E-Mail: yusifzadekr@yahoo.com

Telephone: +994502730003 Website: https://leylamc.az/

# Product or Service portfolio

- 26 outpatient medical enterprises in Azerbaijan
- Medical offices in Latvia, Uzbekistan and Kazakhistan
- American Hospital in Georgia

#### **Portfolio**

- Medical care at home
  - Laboratory
  - Diagnostic examinations
- Emergency

#### **USPs**

- Qualitative examinations in polyclinic and ambulatory patients
- Decrease the waiting list in on-morning examinations for polyclinic patients
- Delivery on-time the results to both sides either doctors or patients via digital platforms.

# **Cooperation goal**

- 1. The goal is to cooperate with German clinics to increase the standards of healthcare services
  - a. Training doctors and nurses
  - Exchange training program for doctors and nurses between Azerbaijan and Germany
- 2. Find suppliers for devices in anesthesiology and critical care units.
- 3. Find providers of innovative, highquality endoscopy solutions.
- 4. To cooperate with Siemens heavy equipment based on Artificial intelligence platforms.

















# Mexr Ishonch Umid LLC

## **Key facts**

Year of foundation: 2017Number of employees: 25

Turnover in 2023 in €: 200000+

 Location: Uzbekistan, Jizzakh, Quruvchilar 7/1 130100

Medical clinic

#### **Contact**

Name: Khasanjon Khamdamov

**Position: CEO** 

E-Mail: mrkhamdamov7@gmail.com

Telephone: +998932997777

# Product or Service portfolio

- Inpatient treatment
- Diagnostics
- Physical therapy

#### **Portfolio**

- More than 8000+ satisfied patients
- Purchased medical devices from China, Switzerland

#### **USPs**

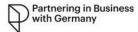
- Lowest price. Highest quality
- There is a huge demand for quality medical in our region and the market isnt loaded yet

# **Cooperation goal**

- Learn the experience of Germany healthcare system, especially in Neurology, Endocrinology and Oncology
- Find suppliers for medical equipment in physical therapy
- Cooperate with German clinics in exchange training program for doctors and nurses between Uzbekistan and Germany







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# **AVES SYSTEMS LLC**

# **Key facts**

Year of foundation: 2019
Number of employees: 10
Turnover in 2022: 100.000
Location: Khojaly av.55

Aga Business Center Baku, Azerbaijan

Aves Systems provides services for the sale, supply and installation of equipment, reagents to analyzers. And also provides 24/7 technical support services for installed equipment. We are already distributors of Germany companies such as Siemens Healthineers (Point of Care) and Cortex Medical.

#### Contact

Name: Laman Yusifzada

**Position: Director** 

E-Mail: laman.yusifzada@aves-systems.az

Telephone: +994502740774
Website: www.aves-systems.az

# Product or Service portfolio

- Sale of Medical Equipment
- Sale of Laboratory Equipment
- Sale of Diagnostic Equipment
- Technical service 24/7
- Providing turnkey solutions for the setup of medical laboratories from sratch

#### Portfolio:

- Distributors of Siemens Healthineers Point of Care
- Distributors of CorTex Medical
- Distributors of Lifotronic Technology

# **Cooperation goal**

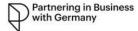
- The goal is to collaborate with companies developing innovative equipment in the field of laboratory and diagnostic equipment
- Find small and medium-sized companies that produce high-quality laboratory and medical equipment that are not widely known
- Find companies specializing in the manufacture of devices in the field of endovascular and cardiovascular therapy
- Find companies that produce sterilizers for hospitals











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# **National Center of Oncology**

# **Key facts**

Year of foundation: 1963
Number of employees: 1100
Turnover in 2022: 1 mln euro
Location: Baku, Azerbaijan

## Contact

Name: Nargiz Afandiyeva

**Position: MD** 

E-Mail: dr.nargizafandi@gmail.com

Telephone: +994506601860

Website: mom.gov.az

# Product or Service portfolio

Health care services

We are the firth and single center which can provide the patients with all advance GI endoscopyc procedures.

# **Cooperation goal**

- 1. purchase of new equipments
- building new partnerships

#### **Pictures**











# **MedAssist** MedAssist Limited Liability Company

#### **Key facts**

Year of foundation: 2021Number of employees: 14

• Turnover in 2022 in €: 500.000

Location: Azerbaijan

- Medical assistance and consulting company in the sector of healthcare
- DeutschMedic GmbH (Germany), Sana Kliniken AG(Germany), University Hospital of Zürich (Switzerland), Acibadem Healthcare Group (Turkey), American Hospital (Turkey), Koc University Hospital (Turkey), Urefreight (USA) Healthians HBG (India) and etc.

#### Contact

Name: Seymur Ismayilli

**Position: Director** 

E-Mail: seymur.lsmayilli@medassist.az

Telephone: +994506301516 Website: www.medassist.az

# Product or Service portfolio

- Healthcare travel assistance
- Consultancy for local and international hospitals, pharmacy and medical equipment companies
- Event management

#### **Portfolio**

- Medical assistance services in more than 20 countries
- Hospitals, medical doctors, patients
- Logistic broker services within USA

#### **USPs**

- Finding best medical facilitators and doctors for patients
- We provide full consultancy for companies which wants to enter Azerbaijan market
- We find reliable companies to cooperate with

# **Cooperation goal**

- 1. Hospitals (cooporation)
- Contact lenses (import)
- 3. Dry eye equipments, devices (import)
- Ophtalmology equipments, medicines (import)
- 5. Trainings for medical doctors (cooporation)

#### **Pictures**











# **AZ Natural Pharm**

# **Key facts**

- Year of foundation: 2020Number of employees: 50+
- Turnover in 2022 in €: 2 mln Euro
- Location: Baku, Azerbaijan
- Dental and general hospitals;
- Distribution of biologically active supplement and dental equipments

#### **Contact**

Name: Zulfugar Ibrahimli Position: General Director

E-Mail: zulfugaribrahimli09@gmail.com

Telephone: +994507592010

Website:

www.instagram.com/avita\_clinic/?hl=en

# Product or Service portfolio

- Healthcare, Pharmaceutical
- Dental hospital, general hospital, biologically active supplements

#### Portfolio

- General Medicine Pediatrics, Cardiology General Surgery Laboratory Services, Ultrasound
- Full range dental hospital services
- Biologically active supplement Salvia AZ Natural
- Dental Operatory Equipment
- Restorative Dentistry Equipment
- Endodontic Equipment

#### **USPs**

- There are a limited number of digital dental lab in Caucasus and Central Asia region, and existing labs do not satisfy the demand of the market. Therefore there is a good business opportunity for developing of digital dental lab project.
- We have a wide network of partner dental hospitals, individual dentist (around 5000 only in Azerbaijan), and this network will be involved to our dental lab project.
- Currently in Azerbaijan the existing distributors do not satisfy the need of the market for the dental anesthetic, specifically for aptocaine hydrochloride. In the case of qualified product for affordable price, we through our network it will be not so difficult to develop sales of dental anesthetic.

# **Cooperation goal**

- Establish partnership with German Digital Dental Labs that have interesting in launching Azerbaijan and Central Asia Markets
- Export digital dental lab equipments and software program
- Export used or refurbished digital dental lab equipment
- Establish partnership with German anesthetic manufactures ad export anesthetics to Azerbaijan and Central Asia Markets

#### **Pictures**



Manager Training Programme