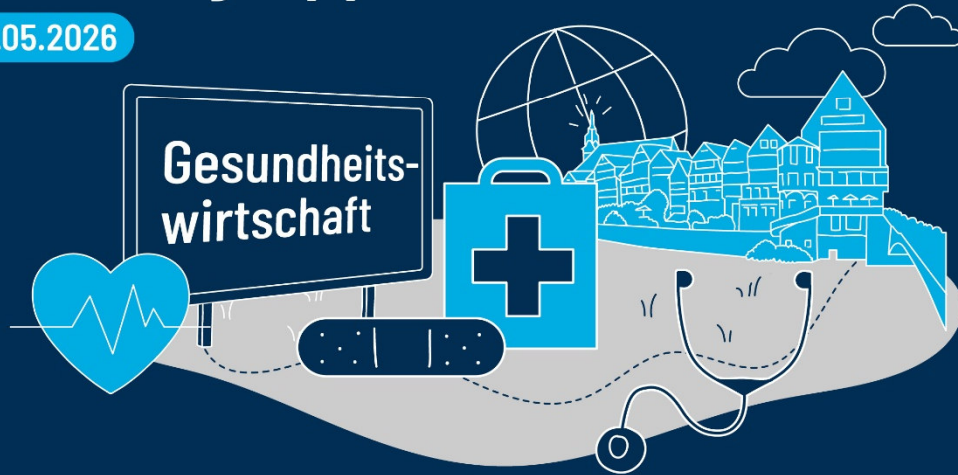


# Procurement Roadshow der Weltbankgruppe

Tübingen, 21.05.2026



## Agenda

### World Bank Roundtable:

*“How German health companies can benefit from WBG procurement reforms”*

Date: 10.00 a.m. –12.45 p.m.

Venue: ERBE Elektromedizin GmbH, Waldhörnlestraße 17 72072 Tübingen

Moderation:

**Dr. Alois Dörlemann**, Managing Director, Health Focus GmbH

**Patricia Wratil**, Special Representative to Germany, World Bank Group

10.00 – 10.10	<b>Welcome remarks</b>  <b>Christian Erbe</b> , CEO, Elektromedizin GmbH Erbe (tbc)  <b>Katy Schröder</b> , Senior Advisor, Agentur für Wirtschaft & Entwicklung  <b>N.N.</b> , WBG Berlin Office (tbc)
10.10 – 10.20	<b>Germany’s Industrial Health Economy: Solutions, Scale and Partnership for Global Health</b>  <b>Dr Lara Petersen</b> , Managing Director, GHA-German Health Alliance
10.20 – 10.35	<b>Insights from the Private Sector</b>

	<ul style="list-style-type: none"> <li>• <b>Mario Geißler</b>, International Account Manager Professional, Sysmex Europe SE</li> <li>• <b>Tim Thurn</b>, Managing Director, Oehm und Rehbein GmbH (OR Technology (tbc)</li> <li>• <b>Johannes Vegt</b>, Managing Director, Glaucaire GmbH</li> <li>• <b>Jan Schmidt</b>, Head of Export Department, Fleischhacker GmbH &amp; Co. KG</li> </ul>
<b>10.35 – 10.55</b>	<p><b>Deep dive into the WBG's work on health</b></p> <p><b>David Wilson</b>, Program Director Health, World Bank Group, WBG</p> <ul style="list-style-type: none"> <li>• Strategic directions</li> <li>• Focus areas/regions</li> <li>• Concrete opportunities</li> </ul>
<b>10.55 – 11.20</b>	<b>Discussion &amp; Exchange</b>
<b>11.20 – 11.35</b>	<p><b>WBG procurement and reforms</b></p> <p><b>Elena Corman</b>, Senior Procurement Specialist and Procurement Team Leader for Western Balkan Countries, World Bank Group</p> <ul style="list-style-type: none"> <li>• Key reforms</li> <li>• Practical advice</li> <li>• Upcoming procurements in the sector</li> </ul>
<b>11.35 – 11.55</b>	<b>Q&amp;A</b>
<b>11.55 – 12.00</b>	<b>Wrap up</b>
<b>12.00 – 12.45</b>	<b>Networking Lunch</b>